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Big Savings for Business Leads to Big Praise as Mitel wins INTERNET TELEPHONY Product of the Year Award

Mitel Communications Suite recognized for Outstanding Business Value and Innovation

OTTAWA, Ontario – Jan. 29, 2009 – [Mitel](#)® has won the Technology Marketing Corporation's (TMC®) INTERNET TELEPHONY magazine 2008 Product of the Year Award for the [Mitel Communications Suite](#), a comprehensive software-only based communications solution residing on a Sun Microsystems® server.

The [Mitel Communications Suite](#) can be deployed as a standalone [unified communications](#) system for business or as a key component of the combined [Mitel/Sun](#) thin client solution. It delivers a converged and simplified user experience that combines Sun's desktop virtualization for computing with [Mitel's](#) IP telephony applications.

"[Mitel](#) has proven they are committed to quality and excellence while addressing real needs in the marketplace," said Rich Tehrani, TMC president and editor-in-chief of INTERNET TELEPHONY magazine. "We're proud to honor their accomplishments in the advancement of IP communications and look forward to more innovative solutions from them in the future."

"In a cost-conscious world, [Mitel Communications Suite](#) allows IT departments to implement and manage their unified communications environment on standard servers," said Stephen Beamish, [Mitel's](#) vice president of business development and strategic alliances. "The seamless integration of applications and servers enables the vision of communications as a software-only service delivered from the data center. Customers around the world are realizing the ROI benefits of our combined solution."

The [Mitel Communications Suite](#) combines with the [Mitel Unified IP Client for Sun Ray™](#) to provide unprecedented flexibility and security using thin client technology to simultaneously deliver hot desking for both voice and business applications. The solution can eliminate power-hungry desktop PCs, setting a new benchmark for energy efficiency.

"The [Mitel Communications Suite](#) combined with the [Mitel/Sun](#) thin client solution gives us a state-of-the-art IP telephony and desktop solution for our office, providing access to both the voice and data sessions at every desk," says Joe Hansbauer, executive director of UGIVE, a Cincinnati-based non-profit. "This solution provides the ease of use, flexibility, and all the mobility that we were looking for to develop our organization further and help us on our projects."

"The ability to manage [Mitel's](#) advanced telephony applications on Sun infrastructure offers a blueprint for businesses to enjoy the application benefits from two leading companies," says Julie Cork, Sun Canada's vice president of strategy and business development. "The combined solution can be seamlessly integrated into any customer's existing network to deliver a secure unified computing and communications environment."

About Mitel

[Mitel](#) delivers flexibility and simplicity in smart [unified communications](#) solutions and applications for organizations of all sizes. Combined with a full range of managed services that include voice and data network design and traffic provisioning, custom application development, and attractive financing options, [Mitel](#) is reinventing how successful organizations gain competitive advantage by easily collaborating and communicating over distance and time with customers, colleagues and partners. [Mitel's](#) (www.mitel.com) U.S. headquarters are in Phoenix, Arizona. Global headquarters are in Ottawa, Canada, with offices, partners, and resellers worldwide.

About INTERNET TELEPHONY magazine

INTERNET TELEPHONY has been the IP Communications Authority since 1998™. Beginning with the first issue in February of 1998, INTERNET TELEPHONY magazine has been providing unbiased views of the complicated converged communications space. INTERNET TELEPHONY offers rich content from solutions-focused editorial content to reviews on products and services from TMC Labs. INTERNET TELEPHONY magazine reaches more than 225,000 readers, including pass-along readers. For more information, please visit www.itmag.com.

About TMC

Technology Marketing Corporation (TMC) is an integrated global media company helping our clients build communities in print, in person and online. TMC publishes Customer Interaction Solutions, INTERNET TELEPHONY, Unified Communications, and NGN Magazine. TMC is also the first publisher to test new products in its own on-site laboratories, TMC Labs. TMCnet, TMC's Web site, is the leading source of news and articles for the communications and technology industries. TMCnet is read by three million unique visitors each month worldwide, according to Webtrends. In addition, TMC produces INTERNET TELEPHONY Conference & EXPO and Communications Developer Conference.

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